

**LAFAYETTE YARD GARAGE
TRENTON PARKING AUTHORITY
COMPARATIVE MONTHLY SALES**

March 2021

<u>March 2021</u>				<u>March 2020</u>			
<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>	<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>
2 Hours	\$ 7.00	37	\$ 259.00	2 Hours	\$ 6.00	190	\$ 1,140.00
4 Hours	\$ 9.00	31	\$ 279.00	4 Hours	\$ 8.00	144	\$ 1,152.00
6 Hours	\$ 12.00	49	\$ 588.00	6 Hours	\$ 10.00	785	\$ 7,850.00
12 Hours	\$ 15.00	0	\$ -	12 Hours	\$ 13.00	0	\$ -
Total Transient		<u>117</u>	<u>\$ 1,126.00</u>	Total Transient		<u>1119</u>	<u>\$ 10,142.00</u>
Total Credit Cards			<u>\$ 922.00</u>	Total Credit Cards			<u>\$ 5,906.00</u>
Total Tranactions			\$ 2,048.00	Total Tranactions			\$ 16,048.00
Monthly				Monthly			
State/Lease	\$ 146.41	350	\$ 51,243.50	State/Lease	\$ 146.41	350	\$ 51,243.50
State/Lease	\$ 150.00	123	\$ 18,450.00	State/Lease	\$ 133.00	123	\$ 16,359.00
State /Waiver	\$ 150.00	169	\$ 25,350.00	State /Waiver	\$ 133.00	169	\$ 22,477.00
Matrix/SDA	\$ 150.00	0	\$ -	Matrix/SDA	\$ 133.00	35	\$ 4,655.00
Other Cards	\$ 150.00	<u>15</u>	<u>\$ 2,250.00</u>	Other Cards	\$ 133.00	<u>138</u>	<u>\$ 18,354.00</u>
Total Monthly		657	\$ 97,293.50	Total Monthly		815	\$ 113,088.50
Total Sales:	March 2021		\$ 99,341.50	Total Sales	Year 2020		\$ 129,136.50
Total Sales:	February 2021		\$ 99,524.50	Total Sales	Year 2021		\$ 99,341.50
				Variance +1 -	decrease		\$ 29,795.00

Note: Hotel remains closed

COVID 19 Closures starting March 18, 2020

Summary

Monthly decrease \$15,795.00

- a. State 35 less cards (Matrix/SDA)
- b. Monthly 123 less cards

Transient decrease \$14,000.00

- a. 2002 less spaces occupied

Prohibited Use:

- a. Weather
- b. Holiday

**MERCHANT ST. LOT
TRENTON PARKING AUTHORITY
COMPARATIVE MONTHLY SALES**

<u>March 2021</u>				<u>March 2020</u>			
<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>	<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>
All Day Rate (cash)	\$ 12.00	22	\$ 264.00	All Day Rate(cash)	\$ 10.00	285	\$ 2,850.00
Credit Cards	\$ 12.00	66	\$ 792.00	Credit Cards	\$ 10.00	414	\$ 4,140.00
Total Tranactions		<u>88</u>	<u>\$ 1,056.00</u>	Total Tranactions		<u>699</u>	<u>\$ 6,990.00</u>
Monthly Cards	\$ 150.00	0	\$ -	Monthly Cards	\$ 133.00	6	\$798.00
State	\$ 150.00	169	\$ 25,350.00	State	\$ 133.00	184	\$24,472.00
		<u>169</u>	<u>\$ 25,350.00</u>			<u>190</u>	<u>\$25,270.00</u>
Total Sales:	March 2021		\$ 26,406.00	Total Sales	Year 2020		\$ 32,260.00
Total Sales:	February 2021		\$ 25,986.00	Total Sales	Year 2021		\$ 26,406.00
				Variance +1 -	Decrease		\$ 5,854.00

COVID 19 Closures starting March 18, 2020

US Bankrupcy Ct decreased by 15 access cards

Summary

Monthly increase \$80.00

- a. State - 15 less access cards
- b. Monthly - 6 less access cards

Transient decrease \$5,934.00

- a. 611 less spaces occupied

Prohibited Use:

- a. Weather
- b. Holiday

**LIBERTY COMMONS GARAGE
TRENTON PARKING AUTHORITY
COMPARATIVE MONTHLY SALES**

<u>March 2021</u>				<u>March 2020</u>			
<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>	<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>
2 Hours	\$7.00	52	\$ 364.00	2 Hours	\$6.00	310	\$ 1,860.00
4 Hours	\$9.00	72	\$ 648.00	4 Hours	\$8.00	90	\$ 720.00
6 Hours	\$12.00	131	\$ 1,572.00	6 Hours	\$10.00	758	\$ 7,580.00
12 Hours	\$15.00	-	\$ -	12 Hours	\$13.00	0	\$ -
Total Tranactions		255	\$ 2,584.00	Total Tranactions		1,158	\$ 10,160.00
Monthly Cards				Monthly Cards			
State/Waiver	\$150.00	178	\$ 26,700.00	State/Waiver	\$133.00	178	\$ 23,674.00
State/Lease	\$150.00	50	\$ 7,500.00	State/Lease	\$133.00	50	\$ 6,650.00
NJSDA	\$150.00	0	\$ -	NJSDA	\$133.00	17	\$ 2,261.00
Matrix/SDA	\$150.00	15	\$ 2,250.00	Matrix/SDA	\$133.00	132	\$ 17,556.00
Merchant Prog	\$100.00	1	\$ 100.00	Merchant Prog	\$100.00	5	\$ 500.00
Merchant P/T	\$50.00	4	\$ 200.00	Merchant P/T	\$50.00	0	\$ -
Others	\$150.00	54	\$ 8,100.00	Others	\$133.00	122	\$ 16,226.00
		302	\$ 44,850.00			276	\$ 66,867.00
Total Sales:	March 2021		\$ 47,434.00	Total Sales	Year 2020		\$ 77,027.00
Total Sales:	February 2021		\$ 45,954.00	Total Sales	Year 2021		\$ 47,434.00

COVID 19 Closures starting March 18, 2020

Variance +1 - Decrease \$ 29,593.00

Summary:

Monthly decrease \$22,017.00

- a. State-134 less cards
- b. Monthly-68 less cards

Transient decrease \$7,576.00

- a. 903 less spaces occupied

Prohibited Use:

- a. Weather
- b. Holidays

**ALL FACILITIES
TRENTON PARKING AUTHORITY
COMPARATIVE REPORT**

March 2021

March 2020

<u>Description</u>	<u>Spaces</u>	<u>Amount</u>
Liberty Commons		
Total Transients	255	\$ 2,584.00
Lafayette		
Total Transients	117	\$ 2,048.00
Merchant cash/credit cards		
Total Transients	88	\$ 1,056.00
Warren cash/credit cards		
Total Transients	235	<u>\$ 2,820.00</u>
Total Transactions	695	\$ 8,508.00

<u>Description</u>	<u>Spaces</u>	<u>Amount</u>
Liberty Commons		
Total Transients	1,158	\$ 10,160.00
Lafayette		
Total Transients	1,119	\$ 16,048.00
Merchant cash/credit cards		
Total Transients	699	\$ 6,990.00
Warren cash/credit cards		
Total Transients	<u>713</u>	<u>\$ 7,130.00</u>
Total Transactions	3,689	\$ 40,328.00

<u>Description</u>	<u>Rate</u>	<u>Cards</u>	<u>Amount</u>
Monthly-Individ	\$ 150.00	78	\$ 11,700.00
Monthly-State Lease (Includes Matrix/SDA)	\$ 150.00	732	\$ 109,800.00
Monthly - State Lease (Laf)	\$ 146.41	350	\$ 51,243.50
Monthly-State/Waiver	\$ 150.00	520	\$ 78,000.00
Merchant F/T	\$ 100.00	7	\$ 700.00
Merchant P/T	\$ 50.00	<u>10</u>	<u>\$ 500.00</u>
Total Monthly		1,697	\$ 251,943.50
Total Sales:	March 2021		\$ 260,451.50
Total Sales:	February 2021		\$ 257,822.50

<u>Description</u>	<u>Rate</u>	<u>Cards</u>	<u>Amount</u>
Monthly-Individ	\$ 133.00	386	\$ 51,338.00
Monthly-State Lease (Includes Matrix/SDA)	\$ 133.00	916	\$ 121,828.00
Monthly - State Lease (Laf)	\$ 146.41	350	\$ 51,243.00
Monthly-State/Waiver	\$ 133.00	435	\$ 57,855.00
Merchant F/T	\$ 100.00	10	\$ 1,000.00
Merchant P/T	\$ 50.00	<u>20</u>	<u>\$ 1,000.00</u>
Total Monthly		2,117	\$ 284,264.00
Total Sales	Year 2020		\$ 324,592.00
Total Sales	Year 2021		\$ 260,451.50

Monthly Revenue	\$ 257,822.50
Monthly Expenses	\$ (229,656.37)
Net income	\$ 28,166.13

Variance +1 - Decrease \$ 64,140.50

Summary

Monthly decrease \$32,320.50 (including Lafayette - previously reported separately)
a. Monthly -308 less cards
b. State - 99 less card
c. Merchants - 13 less card

**Individual monthly parkers decreased-US Census is complete
COVID 19 Closures starting March 18, 2020**

<u>Location</u>	<u>Spaces</u>	<u>Cards sold</u>
Warren	517	569
Merchant	289	169
Lafayette	656	657
Liberty	<u>564</u>	<u>302</u>
Total	2026	1697

Transient decrease \$31,820.00 (including Lafayette - previously reported separately)
a. 2994 less spaces occupied

**WARREN & HANOVER GARAGE
TRENTON PARKING AUTHORITY
COMPARATIVE MONTHLY SALES**

March 2021

<u>March 2021</u>				<u>March 2020</u>			
<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>	<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>
All Day Rate (cash)	\$ 12.00	61	\$ 732.00	All Day Rate (cash)	\$ 10.00	214	\$ 2,140.00
Credit Cards	\$ 12.00	174	\$ 2,088.00	Credit Cards	\$ 10.00	499	\$ 4,990.00
Total Transactions		235	\$ 2,820.00	Total Transactions		713	\$ 7,130.00
Monthly Cards	\$ 150.00	9	\$1,350.00	Monthly Cards	\$ 133.00	120	\$15,960.00
State/Lease	\$ 150.00	375	\$56,250.00	State/Lease	\$ 133.00	375	\$49,875.00
State/Waiver	\$ 150.00	173	\$25,950.00	State/Waiver	\$ 133.00	88	\$11,704.00
Merchant Program	\$ 100.00	6	\$600.00	Merchant Program	\$ 100.00	5	\$500.00
Merchant P/T	\$ 50.00	6	\$300.00	Merchant P/T	\$ 50.00	16	\$800.00
Total Monthly		569	\$84,450.00	Total Monthly		604	\$78,839.00
Total Sales:	March 2021		\$ 87,270.00	Total Sales	Year 2020		\$ 85,969.00
Total Sales:	February 2021		\$ 86,358.00	Total Sales	Year 2021		\$ 87,270.00
				Variance +1 -	Increase		\$ 1,301.00

COVID 19 Closures starting March 18, 2020

Note: State - DYFS added 85 cards starting October 1, 2020

Summary

Monthly increase \$5,611.00

- a. Monthly- 111 less cards
- b. State -85 more cards
- c. Merchant- 9 less cards

Transient decrease \$4,310.00

- a. 478 less spaces occupied

Prohibited Use:

- a. Weather
- b. Holidays