

**LAFAYETTE YARD GARAGE  
TRENTON PARKING AUTHORITY  
COMPARATIVE MONTHLY SALES**

January 2021

<u>January 2021</u>				<u>January 2020</u>			
<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>	<u>Description</u>	<u>Rate</u>	<u>Spaces</u>	<u>Amount</u>
2 Hours	\$ 7.00	22	\$ 154.00	2 Hours	\$ 6.00	396	\$ 2,376.00
4 Hours	\$ 9.00	14	\$ 126.00	4 Hours	\$ 8.00	345	\$ 2,760.00
6 Hours	\$ 12.00	37	\$ 444.00	6 Hours	\$ 10.00	1721	\$ 17,210.00
12 Hours	\$ 15.00	0	\$ -	12 Hours	\$ 13.00	8	\$ 104.00
Total Transient		73	\$ 724.00	Total Transient		2470	\$ 22,450.00
Total Credit Cards			\$ 485.00	Total Credit Cards			\$ 12,966.00
<b>Total Transactions</b>			<b>\$ 1,209.00</b>	<b>Total Transactions</b>			<b>\$ 35,416.00</b>
<b>Monthly</b>				<b>Monthly</b>			
State/Lease	\$ 146.41	350	\$ 51,243.50	State/Lease	\$ 146.41	350	\$ 51,243.50
State/Lease	\$ 150.00	123	\$ 18,450.00	State/Lease	\$ 133.00	123	\$ 16,359.00
State /Waiver	\$ 150.00	169	\$ 25,350.00	State /Waiver	\$ 133.00	169	\$ 22,477.00
Matrix/SDA	\$ 150.00	0	\$ -	Matrix/SDA	\$ 133.00	35	\$ 4,655.00
Other Cards	\$ 150.00	15	\$ 2,250.00	Other Cards	\$ 133.00	137	\$ 18,221.00
Total Monthly		657	\$ 97,293.50	Total Monthly		814	\$ 112,955.50
<b>Total Sales:</b>	<b>January 2021</b>		<b>\$ 98,502.00</b>	<b>Total Sales</b>	<b>Year 2019</b>		<b>\$ 148,371.50</b>
<b>Total Sales:</b>	<b>December 2020</b>		<b>\$ 98,465.50</b>	<b>Total Sales</b>	<b>Year 2020</b>		<b>\$ 98,502.00</b>
			<b>Variance +1 -</b>				<b>decrease \$ 49,869.50</b>

**Note: Hotel remains closed**

COVID 19 Closures starting March 18, 2020

**Summary**

**Monthly decrease \$15,661.50**

- a. State 35 less cards ( Matrix/SDA)
- b. Monthly 122 less cards

**Transient decrease \$34,207.00**

- a. 2397 less spaces occupied

**Prohibited Use:**

- a. Weather
- b. Holiday