

**ALL FACILITIES  
TRENTON PARKING AUTHORITY  
COMPARATIVE REPORT**

**December 2020**

**December 2019**

| <u>Description</u>                | <u>Spaces</u> | <u>Amount</u>      | <u>Description</u>                | <u>Rate</u> | <u>Spaces</u> | <u>Amount</u>       |
|-----------------------------------|---------------|--------------------|-----------------------------------|-------------|---------------|---------------------|
| <b>Liberty Commons</b>            |               |                    | <b>Liberty Commons</b>            |             |               |                     |
| Total Transients                  | 96            | \$ 976.00          | 2 Hours                           | \$ 6.00     | 316           | \$ 1,896.00         |
| <b>Lafayette</b>                  |               |                    |                                   |             |               |                     |
| Total Transients                  | 70            | \$ 1,172.00        | 4 Hours                           | \$ 8.00     | 158           | \$ 1,264.00         |
| <b>Merchant cash/credit cards</b> |               |                    |                                   |             |               |                     |
| Total Transients                  | 149           | \$ 1,788.00        | 6 Hours                           | \$ 10.00    | 1,548         | \$ 15,480.00        |
| <b>Warren cash/credit cards</b>   |               |                    |                                   |             |               |                     |
| Total Transients                  | 167           | \$ 2,004.00        | 12 Hours                          | \$ 13.00    | 2             | \$ 26.00            |
|                                   |               |                    | <b>Merchant cash/credit cards</b> | \$ 10.00    | 778           | \$ 7,780.00         |
|                                   |               |                    | <b>Warren cash/credit cards</b>   | \$ 10.00    | 1338          | \$ 13,380.00        |
|                                   |               |                    | <b>Lafayette Transient Total</b>  |             | 1597          | \$ 21,868.00        |
| <b>Total Transactions</b>         | <b>482</b>    | <b>\$ 5,940.00</b> | <b>Total Transactions</b>         |             | <b>4,140</b>  | <b>\$ 61,694.00</b> |

| <u>Description</u>                        | <u>Rate</u> | <u>Cards</u> | <u>Amount</u>        | <u>Description</u>             | <u>Rate</u> | <u>Cards</u> | <u>Amount</u>        |
|---|-------------|--------------|----------------------|--------------------------------|-------------|--------------|----------------------|
| Monthly-Individ                           | \$ 150.00   | 81           | \$ 12,150.00         | Monthly-Individ                | \$ 133.00   | 241          | \$ 32,053.00         |
| Monthly-State Lease (Includes Matrix/SDA) | \$ 150.00   | 732          | \$ 109,800.00        | Monthly-State                  | \$ 133.00   | 758          | \$ 100,814.00        |
| Monthly - State Lease (Laf)               | \$ 146.41   | 350          | \$ 51,243.50         | Monthly-State/Waiver           | \$ 133.00   | 266          | \$ 35,378.00         |
| Monthly-State/Waiver                      | \$ 150.00   | 520          | \$ 78,000.00         | Merchant F/T                   | \$ 100.00   | 12           | \$ 1,200.00          |
| Merchant F/T                              | \$ 100.00   | 7            | \$ 700.00            | Merchant P/T                   | \$ 50.00    | 17           | \$ 850.00            |
| Merchant P/T                              | \$ 50.00    | 10           | \$ 500.00            | Lafayette Monthly Card Holders | \$ 133.00   | 460          | \$ 61,180.00         |
|   |             |              |                      | Lafayette Monthly State Lease  | \$ 146.41   | 350          | \$ 51,243.50         |
| <b>Total Monthly</b>                      |             | <b>1,700</b> | <b>\$ 252,393.50</b> | <b>Total Monthly</b>           |             | <b>2,104</b> | <b>\$ 282,718.50</b> |
| <b>Total Sales: December 2020</b>         |             |              | <b>\$ 258,333.50</b> | <b>Total Sales Year 2019</b>   |             |              | <b>\$ 344,412.50</b> |
| <b>Total Sales: November 2020</b>         |             |              | <b>\$ 260,956.50</b> | <b>Total Sales Year 2020</b>   |             |              | <b>\$ 258,333.50</b> |

|                   |                        |
|-------------------|------------------------|
| Monthly Revenue   | <b>\$ 258,333.50</b>   |
| Monthly Expenses  | <b>\$ (157,675.66)</b> |
| <b>Net income</b> | <b>\$ 100,657.84</b>   |

**Variance +1 - Decrease \$ 86,079.00**

Summary

- Monthly decrease \$30,325.00** (including Lafayette - previously reported separately)
- a. Monthly -160 less cards
  - b. State - 64 less card
  - c. Merchants - 12 less card
- Transient decrease \$55,754.00** (including Lafayette - previously reported separately)
- a. 3658 less spaces occupied

**Individual monthly parkers decreased-US Census is complete  
COVID 19 Closures starting March 18, 2020**

| <u>Location</u> | <u>Spaces</u> | <u>Cards sold</u> |
|-----------------|---------------|-------------------|
| Warren          | 517           | 571               |
| Merchant        | 289           | 169               |
| Lafayette       | 656           | 657               |
| Liberty         | 564           | 303               |
| <b>Total</b>    | <b>2026</b>   | <b>1700</b>       |